



THE BUILD EXPO: PARTNER SHOWCASE

N&F Team, Carrier, & Vendor Partners

8:30 AM

RISE & BUILD: STATE OF THE UNION

Chris Holmes | Neishloss & Fleming | Vice President of Sales

9:30 AM

THE INTEGRITY EFFECT

Jill Henderson | Neishloss & Fleming | Managing Director
Chris Kolowich | Integrity | Vice President of Health Sales

10:00 AM

BREAKOUT SESSIONS: TECH, SALES, & MORE

10:30 AM

- **SESSION #1 | 10:30 AM - 11:15 AM**
 - **AMPITHEATER:** Blueprint Lab: *IntegrityCONNECT A to Z*
 - **BALLROOM:** Pipeline Project: *Agent Panel: Real Sales. Real Success*
 - **CLASSROOM:** Foundation Builders: *The MedSupp Jobsite with Ted Sims*
- **SESSION #2 | 11:15 AM - 12:00 PM**
 - **AMPITHEATER:** Blueprint Lab: *Blueprint to a Record AEP*
 - **BALLROOM:** Pipeline Project: *Medicare Sandwich: I'll Have a Little Mayo with That!*
 - **CLASSROOM:** Foundation Builders: *Hammering Home Your Marketing Strategy*

LUNCH BREAK: BREAKING BREAD

Pittsburgh Style Salad: Because Fries Make Everything Better

12:00 PM

HARD HAT HUSTLE: SPEED NETWORKING

N&F Team, Carrier, & Vendor Partners

12:45 PM

BREAKOUT SESSIONS: TECH, SALES, & MORE

1:30 PM

- **SESSION #3 | 1:30 PM - 2:15 PM**
 - **AMPITHEATER:** Blueprint Lab: *IntegrityCONNECT A to Z*
 - **BALLROOM:** Pipeline Project: *The MedSupp Jobsite with Ted Sims*
 - **CLASSROOM:** Foundation Builders: *The Ultimate Build Kit: N&F Tools That Drive Sales*

FRAMING THE FUTURE: MA LEADERSHIP PANEL

Jill Henderson & Top MA Carriers

2:30 PM

CLOSING COMMENTS + RAFFLE GIVEAWAY

3:15 PM